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Ph: 250.317.1782

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Great Results.



April  
**2015**

### Residential Sales by Price

Price Range	2015	2014
\$0 to \$200,000	3	6
\$200,000 to \$240,000	5	8
\$240,000 to \$280,000	15	9
\$280,000 to \$320,000	30	22
\$320,000 to \$360,000	39	43
\$360,000 to \$400,000	59	51
\$400,000 to \$440,000	64	54
\$440,000 to \$480,000	69	53
\$480,000 to \$520,000	55	37
\$520,000 to \$560,000	53	28
\$560,000 to \$600,000	26	31
\$600,000 to \$999,999	94	51
\$1 Million and over	5	12

### Real Estate Stats Last Month

Average house price last month	496,539	469,124
Median house price last month	470,750	440,000
Average Mobile Home price	111,278	76,144
Houses listed	495	417

### Residential Sales (Year To Date)

Type	2015	2014
Acreage/House	27	24
Townhouse	172	131
Condo	205	171
Lots	51	54
Mobile Homes	54	39
Residential	517	405
Residential (Waterfront)	7	8
<b>TOTAL</b>	<b>1033</b>	<b>832</b>

### Active Listings

Res	Mobiles	Strata	Lots
1,111	139	938	476



Which came first?  
The Rabbit or the Egg?

Wishing you and yours a  
Happy Easter !



# The Real Estate Report

## Three Essential Spring Cleaning Tips

*Make the annual big clean a breeze*

It's the time of year to air out the house and let the sunlight in. While much of the rest of the country might still be experiencing spring fever, in the Okanagan spring has sprung and we're well on our way to blossoms and green. Here are three tips to help you get your home feeling bright and clean:

### Clean in the right order

Having a plan of attack will make the task feel more manageable and will save you time in the long run. Start from the top of the house and work your way down, then inside to outside. Dust/clean first and then vacuum/sweep, leaving mopping for the end. This will help you avoid having to redo any cleaning by messing up areas you already worked on.

### Get the whole family involved

This doesn't need to be a task for just one person, but if you're going to get the family working

you will need to motivate them. Work in pairs where possible, put on some fun music and set a reward incentive to keep the troops moving. A make-your-own pizza party or a movie night should do the trick. If you're on your own, consider hiring a local student to help. Working alongside them will motivate you and they could surely use the money as well.

### Work smarter not harder

Tackle one room at a time so that you get a feeling of accomplishment and progress. Don't run all over the house putting things away, but make piles at the door of the room you are working on and keep moving them closer to their goal. Multitask whenever possible, while your dishwasher is running clean the windows. Take scheduled five minute breaks as a reward to keep yourself motivated.

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